

**EXPRESSION OF INTEREST (EOI)
FOR
VEDANTA RESIDENTIAL COMPLEX AT BARMER
WITHIN THE RJ-ON-90/1 BLOCK"**

Vedanta Limited (erstwhile Cairn India Limited merged with Vedanta Limited w.e.f. April 11, 2017, pursuant to NCLT order dated March 23, 2017) is a globally diversified natural resources company with interest in Zinc, Iron Ore, Aluminum, Copper, Power and Oil & Gas. Cairn Oil & Gas - Vedanta Limited (**the Company**) is the upstream oil and gas vertical in Vedanta and is the Operator of Contract area RJ-ON-90/01 (**the Block**) in the state of Rajasthan, North West India on behalf of itself and its Joint Venture (**JV**) partners Cairn Energy Hydrocarbons Limited (**CEHL**) and Oil and Natural Gas Corporation Limited (**ONGC**). Company discovered various oil and gas fields in the Block and is currently the "**Operator**" of the Block comprising a number of Well Pads, an Oil Processing Terminal (MPT) and an Operation Base (OB). In order to manage and augment its operating assets in Barmer, Company intends to have a state-of-the-art integrated residential facility in Barmer named as "Vedanta Residential Complex at Barmer" (**the Project**). The proposed residential complex shall have approx. 2.0 Million Sqft of Built-Up-Area (BUA) and shall have all the facilities including the dwelling units (1/2/3/4 BHK, as applicable), hostel (single/double occupancy, as applicable), school, sports complex, medical centre, club-house, commercial centre and office complex and associated infrastructure of power, water, sewage, security and communication etc. Barmer is predominantly desert terrain and is accessible from both Jaisalmer and Jodhpur via road/rail/air. The road distance from Jaisalmer/Jodhpur to Barmer is approx. 150-200 km.

The Detailed Project Report (**DPR**) covering the proposed architectural and structural design of the residential complex covering all the facilities is being developed by Company through a separate Architectural firm. Accordingly, the basic scheme of the residential complex e.g. number of dwelling units/flats in each block, layout plans & drawings, material specifications etc. shall be addressed in the DPR by Company. Company intends to execute the Project on **EPC** (i.e. Engineering, Procurement, Construction) / **BOT** (Build Operate Transfer) basis along with Contractor taking the responsibility to Operate & Maintain the Facility for minimum ten (10) years. The land for the residential complex shall be provided by Company.

Company invites "Expression of Interest" (**EOI**) for "Pre-Qualification" (**PQ**) from reputed Parties with demonstrated HSE performance and proven track record in successfully delivering similar residential complex.

Brief Scope of Work (SOW): The Scope of Work of Contractor shall include but not be limited to site surveys, site preparation (including associated works of cutting/filling/leveling/grading of site and early civil works of drainage, sewage, internal & external roads, boundary wall etc.), detailed design & engineering (covering all works related to civil & structural, mechanical & piping, HVAC, electrical & instrumentation, fire, earthquake, water & sewage, green belt and horticulture etc. leading to LEED-PLATINUM /GRIHA 5 STAR certification of the premises), procurement and supply of all materials & consumables, mobilization of competent and adequate resources (including manpower, construction workforce, equipment, tools & tackles, construction machinery etc.), construction of proposed facilities (including the dwelling units/towers/schools/club-house/hostel/office & administration building/commercial complex/outdoor activity areas etc. as envisaged for developing the residential complex) complete with associated infrastructure & utilities (e.g. power, water, sewage, fire-fighting, security, roads, parking, telecom, security, green belt & horticulture etc.) to support the residential complex, testing & hook-up (e.g. power mains, water supply, sewage plant etc.) leading to successful commissioning, followed by operation and management of the facility for minimum ten (10) years, and finally transfer the facility to Company.

Interested Parties (**the APPLICANT**) having past experience of developing the Residential Complex and meeting the "**Specific Pre-Qualification Criteria**" defined below shall respond to this Expression of Interest.

Note: The **APPLICANT** wherever referred to in this document hereafter, shall mean the **Contractor** itself (in case the Party participates as an individual Single Bidder) or the **Leader of CONSORTIUM** (in case the Party(s) participate as a CONSORTIUM). The APPLICANT will be required to meet the below mentioned "Specific Pre-Qualification Criteria".

"SPECIFIC PRE-QUALIFICATION CRITERIA"

(A) Technical:

1. The APPLICANT shall have successfully delivered premium Residential Complex/Township in a multi-story structure in last ten (10) years comprising of :
 - (a) At least one (1) project of minimum Five Hundred (500) dwelling units.
(OR)
 - (b) At least two (2) projects of cumulatively minimum Eight Hundred (800) dwelling units.

Only completed projects shall be considered for evaluation. Last ten (10) years shall be considered from the date of publication of this EOI.

(B) Financial:

1. Turnover of the APPLICANT in the immediately preceding **two (2)** financial years shall be equal to or more than INR 750 **Crores**.

2. The APPLICANT shall have had a positive net worth in each of the immediately preceding **two (2)** financial years (2016-17 & 2017-18).
3. The APPLICANT shall have had a Liquidity Ratio not less than 0.6 in each of the immediately preceding **two (2)** financial years.

APPLICANTS are requested to submit company's financial performance documents (Audited Balance sheets, Profit and Loss Account & cash flow statement, Auditors Report and Notes to Accounts etc.) for last 2 (two) financial years. Latest financial statement should not be older than **twelve (12)** months on the date of submission of response to Expression of interest.

Additional points to be considered for evaluation of financial performance:

- Normally standalone financials of the Bidding Entity only will be considered. However, consolidated group financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- In case of CONSORTIUM, the financials of the Leader of the CONSORTIUM (in whose name the bid is submitted) will be evaluated. However, CONSORTIUM partners' financials can also be considered subject to submission of corporate guarantee by such consortium partner.
- Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts. All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation.
- In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

Information to be furnished by the APPLICANT while responding to this EOI for Pre-Qualification:

The APPLICANTS are requested to furnish the following information. The check list and templates to be used by the APPLICANTS are enclosed (Table **1, 2, 3 & 4**) with the EOI:

1. Letter of interest from the APPLICANT on their letter head clearly showing the Bidding Entity, Mode of participation (i.e. Single Bid or Consortium Bid), brief summary of APPLICANT's credential/past experience.
In case of bidding as a consortium, the Leader of consortium shall be clearly identified and the division of Scope of Work between the consortium partners shall be submitted along with Memorandum of Understanding (MOU) duly signed and stamped by legally authorized signatories of all entities forming the consortium.
2. The Technical capabilities details/documents as requested in Specific Pre-Qualification Criteria - Technical (A).
3. The Financial performance documents as requested in Specific Pre-Qualification Criteria - Financial (B).
4. Details of completion of similar type of projects in the last ten (10) years under headings:
 - a) Name of the Project
 - b) Location of the Project
 - c) Clients name & Contact details
 - d) Brief Description of Project e.g. Development Area, number of units/towers, additional infrastructure etc. as applicable
 - e) Contractual Duration
 - f) Actual completion of Project with Completion Certificates
 - g) Value of work in INR / USD
 - h) Certification Accreditation of the Project (LEED/GRIHA/Any other)
 - i) HSE statistics, LTI graph etc.
 - j) Whether operation and management of the facility delivered was in Applicant's scope (Yes/No, duration)
5. Detailed Company Information including administrative details of the Bidding Entity such as but not limited to nature of legal entity, registration details, Organization structure identifying key personnel, office locations, site locations etc.
6. Health Safety Environment and Quality (HSEQ) policies, HSEQ Safety Manual / Procedures, Organogram in line with internationally accepted practices with statistics for last three (3) years, and the LTIFR track record for last three (3) years.
7. Copies of ISO certifications for ISO 9001, EMS 14001, OHSAS 18001 etc.
8. List of current contracts under execution with value of contracts and percentage completion in support of present workload.
9. Applicant's confirmation for operation and management of the proposed facility either by himself or through its nominated facility management agency.
10. The APPLICANT shall not be under liquidation, court receivership or similar proceedings. A declaration to be submitted by the APPLICANT.

The interested Parties should evince interest to participate in the Expression of Interest by clicking on the "Evince Interest" link against the corresponding EOI listing on the Cairn India website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested Parties would be invited to submit their response via Smart Source (Cairn's e-Sourcing Platform). The Contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fifteen (15) days of publication of Expression of Interest.

**Table-1
APPLICANT Questionnaire / Check List**

Please furnish reply to each item in this Questionnaire Matrix/Check List under "Applicant's Reply" column. If any additional information (appendix/annexure/attachment etc.) is furnished by the Applicant in support of its reply/proposal, the same shall be identified in the Remarks column.

S. No.	Description	APPLICANT Reply	Remarks/ Annexure/ Attachment
1.0	Letter of Interest, Identification of Bidding Entity and Mode of Participation		
1.1	Applicant furnish the Letter of Interest in response to this EOI.	Furnished / Not Furnished	
1.2	Applicant to identify the following: a) The Bidding Entity b) Name of the Bidder/Address/Contact Details c) Mode of participation (Single Bidder / Consortium) d) Brief Summary of Bidder's credentials/past experience	Identified / Not Identified	
1.3	Applicant to furnish (if applicable) including: a) Consortium Agreement / MOU (duly signed & stamped by all the consortium members) b) Identification of Leader of Consortium c) Split of Scope of Work	Furnished / Not Furnished	
2.0	Specific Pre-Qualification Criteria : Technical		
2.1	Applicant to furnish the details of the Qualification Project meeting the Specific Pre-Qualification Criteria	Furnished / Not Furnished	Refer Table-2
2.2	Applicant to furnish all the supporting documents (e.g. Letter of Award / Completion Certificates etc.) for Qualification Project	Furnished / Not Furnished	
3.0	Specific Pre-Qualification Criteria : Financial		
3.1	Applicant to furnish the financial Details meeting the Specific Pre-Qualification Criteria	Furnished / Not Furnished	
3.2	Applicant to furnish all the supporting documents in support of its financial qualification	Furnished / Not Furnished	
3.3	Applicant's confirmation that the Applicant is not under liquidation, court receivership or similar proceedings. A declaration to be submitted.	Furnished / Not Furnished	
4.0	Applicant's Past Experience		
4.1	Applicant to furnish the details of its past experience of last Ten (10) years	Furnished / Not Furnished	Refer Table-3
4.2	Applicant to furnish the documentary evidence (e.g. Letter of Award, Completion Certificate etc.) of its past experience	Furnished / Not Furnished	
5.0	Company Information		
5.1	Applicant's Company Broucher, Organization Chart and identification of Key Positions, office & Site Locations, Company Registration Details etc.	Furnished / Not Furnished	
6.0	HSEQ Records		
6.1	Applicant has its HSEQ Policy/Standard	Yes / No	submit details
6.2	HSEQ statistics for last three (3) years submitted	Yes / No	
7.0	Certifications / Accreditations		
7.1	Valid Certification for ISO-9001 (Design)	Yes / No	submit Valid Certificates
7.2	Valid Certification for ISO-14001 (Environment Management)	Yes / No	
7.3	Valid Certification for ISO-18001 (OHSAS)	Yes / No	
8.0	Present Workload		
8.1	Applicant to furnish the details of current work load		Refer Table-4
9.0	Operation and Management of the Facility		
9.1	Applicant's confirmation for operation and management of the proposed facility (Vedanta Residential Complex at Barmer) for specified duration	Confirmed/Not Confirmed	
9.2	Applicant's proposed agency for facility management: - By Applicant himself - Nominated Facility Management Agency (Applicant to identify the Agency Name)	Applicant to indicate and identify the agency	

Table-2
Specific Pre-Qualification Criteria : Project Details

S. No.	Item Description	Applicant's Reply	Remarks/ Annexure/ Attachment
1.	Name of the Project and Location		
2.	Name of the Owner/Promoter and Contact Details		
3.	Description of Project Scope (Number of Units/Infrastructure/amenities etc.)		
4.	Applicant's Role in this Project		
5.	Agency responsible for Concept design, Architectural Design and DPR for this project		
6.	Agency responsible for development and construction of this project covering all applicable disciplines (indicate the scope of major sub-contractors, if applicable)		
7.	Agency responsible for detailed design & engineering of this project (e.g. structural design, interior design, landscaping, MEP etc.)		
8.	Agency responsible for managing the procurement and supply for in this project		
9.	Agency responsible for Project Management of this project		
10.	Any LEED/GRIHA Certification for this project (please specify)		
11.	Start Date of this project		
12.	Construction Completion/Hand-over date of this project		
13.	Estimated Value of Project/Applicant's Scope in this project		
14.	Whether Operation & Management of the Facility included in this project		
15.	Any other details of this project, as applicable		

Table-3
Applicant's Past Experience in last Ten (10) Years

S. No.	Project Name	Location	Client's Name/ Contact	Brief Project Description <small>e.g. Development Area, number of units/towers, additional infrastructure etc. as applicable</small>	Built up Area (BUA) Sqft.	Contract Duration (Start/End)	Actual Status/ Completion (Start/End)	Project Value (INR/USD)	Certification (LEED/ GRIHA/ Any other)	HSE Statistics No. of LTIFR	Operation and Management of the Facility (Yes/No) (Duration)
Cumulative Built-up-Area (sqft).											

**Table-4
Applicant's Current Workload**

S. No.	Project Name	Location	Client's Name/ Contact	Brief Project Description <small>e.g. Development Area, number of units/towers, additional infrastructure etc. as applicable</small>	Built up Area (BUA) Sqft.	Contract Duration (Start/End)	Current Status	Project Value (INR/USD)	Certification (LEED/ GRIHA/ Any other)	HSE Statistics No. of LTIFR	Operation and Management of the Facility (Yes/No) (Duration)
Cumulative Built-up-Area (sqft).											